

## 3rd Quarter FY2011 Consolidated Financial Results

October 28, 2011

(Amounts are rounded down to the nearest million yen)

### 1. Consolidated Results for 3rd quarter FY2011 (January 1, 2011 through September 30, 2011)

(1) Consolidated financial results % of change from previous 3rd quarter

	Net Sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
3Q FY2011	43,753	7.7	4,847	38.6	4,840	37.5	3,073	23.3
3Q FY2010	40,643	16.9	3,498	686.6	3,519	753.5	2,491	-

	Quarterly net income per share –Basic	Quarterly net income per share –Diluted
	Yen	Yen
3Q FY2011	111.96	-
3Q FY2010	90.77	-

(2) Consolidated financial position

	Total assets	Total net assets	Ratio of net assets	Net assets per share
	Million yen	Million yen	%	Yen
3Q FY2011	53,714	35,285	65.7	1,285.42
FY2010	50,120	33,996	67.8	1,238.45

### 2. Cash dividends

	Cash dividends per share				
	End of 1st quarter	End of 2nd quarter	End of 3rd quarter	Year-end	Annual
	Yen	Yen	Yen	Yen	Yen
FY2010	-	20.00	-	*30.00	50.00
FY2011	-	20.00	-		
FY2011 (forecast)		-	-	-	-

\*: Including commemorative dividend of ¥5 for the company's 60th anniversary

Cash dividends forecast for FY2011 is undetermined

### 3. Forecast of consolidated results for FY2011 (January 1, 2011 through December 31, 2011)

(% of change from FY2010)

	Net Sales		Operating income		Ordinary income		Net income		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
FY2011	61,000	7.7	5,600	2.6	5,500	0.4	3,800	3.0	138.43

## Consolidated financial statements

### (1) Consolidated balance sheets

(Amount: millions of yen)

	3rd quarter FY2011 (As of September 30, 2011)	FY2010 (As of December 31, 2010)
<b>Assets</b>		
<b>Current assets</b>		
Cash and deposits	13,147	10,996
Notes and accounts receivable-trade	13,546	14,588
Finished goods	5,278	4,816
Work in process	3,332	2,300
Raw materials and supplies	939	992
Deferred tax assets	243	166
Other	678	737
Allowance for doubtful accounts	(45)	(58)
<b>Total current assets</b>	<b>37,121</b>	<b>34,541</b>
<b>Noncurrent assets</b>		
<b>Property, plant and equipment</b>		
Buildings and structures	8,334	8,162
Accumulated depreciation	(4,762)	(4,563)
Buildings and structures, net	3,572	3,598
Machinery, equipment and vehicles	13,912	12,861
Accumulated depreciation	(8,300)	(7,736)
Machinery, equipment and vehicles, net	5,612	5,125
Tools, furniture and fixtures	14,089	13,498
Accumulated depreciation	(12,085)	(11,287)
Tools, furniture and fixtures, net	2,004	2,210
Other	2,040	1,276
<b>Total property, plant and equipment</b>	<b>13,229</b>	<b>12,210</b>
Intangible assets	618	737
<b>Investments and other assets</b>		
Investment securities	1,336	1,171
Deferred tax assets	689	576
Other	770	932
Allowance for doubtful accounts	(52)	(48)
<b>Total investments and other assets</b>	<b>2,744</b>	<b>2,632</b>
<b>Total noncurrent assets</b>	<b>16,592</b>	<b>15,579</b>
<b>Total assets</b>	<b>53,714</b>	<b>50,120</b>

(Amount: millions of yen)

	3rd quarter FY2011 (As of September 30, 2011)	FY2010 (As of December 31, 2010)
<b>Liabilities</b>		
<b>Current liabilities</b>		
Accounts payable-trade	5,216	4,769
Short-term loans payable	4,654	5,086
Income taxes payable	1,156	323
Other	3,811	3,105
<b>Total current liabilities</b>	<b>14,838</b>	<b>13,284</b>
<b>Noncurrent liabilities</b>		
Long-term loans payable	2,070	1,442
Provision for retirement benefits	1,246	1,127
Other	273	269
<b>Total noncurrent liabilities</b>	<b>3,589</b>	<b>2,839</b>
<b>Total liabilities</b>	<b>18,428</b>	<b>16,124</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Capital stock	6,923	6,923
Capital surplus	7,440	7,440
Retained earnings	25,489	23,788
Treasury stock	(1,521)	(1,521)
<b>Total shareholders' equity</b>	<b>38,331</b>	<b>36,630</b>
<b>Valuation and translation adjustments</b>		
Valuation difference on available-for-sale securities	(15)	65
Foreign currency translation adjustment	(3,030)	(2,699)
<b>Total valuation and translation adjustments</b>	<b>(3,045)</b>	<b>(2,634)</b>
<b>Total net assets</b>	<b>35,285</b>	<b>33,996</b>
<b>Total liabilities and net assets</b>	<b>53,714</b>	<b>50,120</b>

(2) Consolidated Statements of income

(Amount: millions of yen)

	3rd quarter FY2010 (January 1, 2010 through September 30, 2010)	3rd quarter FY2011 (January 1, 2011 through September 30, 2011)
Net sales	40,643	43,753
Cost of sales	27,467	28,574
Gross profit	13,175	15,179
Selling, general and administrative expenses	9,676	10,331
Operating income	3,498	4,847
Non-operating income		
Interest income	15	17
Foreign exchange gains	-	44
Other	101	90
Total non-operating income	117	152
Non-operating expenses		
Interest expenses	76	93
Loss on retirement of noncurrent assets	-	34
Other	19	31
Total non-operating expenses	96	159
Ordinary income	3,519	4,840
Extraordinary income		
Insurance income	-	77
Reversal of allowance for doubtful accounts	0	14
Total extraordinary income	0	91
Extraordinary loss		
Loss on retirement of noncurrent assets	-	71
License fee for prior periods	-	300
Total extraordinary losses	-	371
Income before income taxes and minority interests	3,520	4,560
Income taxes	1,028	1,487
Income before minority interests	-	3,073
Net income	2,491	3,073

(3) Consolidated statements of cash flows

(Amount: millions of yen)

	3rd Quarter FY2010 (January 1, 2010 through September 30, 2010)	3rd Quarter FY2011 (January 1, 2011 through September 30, 2011)
Net cash provided by (used in) operating activities		
Income (loss) before income taxes and minority interests	3,520	4,560
Depreciation and amortization	2,403	2,367
Increase (decrease) in allowance for doubtful accounts	12	(5)
Increase (decrease) in provision for retirement benefits	48	135
Interest and dividends income	(30)	(41)
Interest expenses	76	93
Decrease (increase) in notes and accounts receivable-trade	(4,729)	927
Decrease (increase) in inventories	(1,277)	(1,658)
Increase (decrease) in notes and accounts payable-trade	1,718	647
Other, net	1,120	1,004
Subtotal	2,865	8,030
Interest and dividends income received	31	42
Interest expenses paid	(78)	(89)
Income taxes paid	(454)	(729)
Income taxes refund	506	2
Net cash provided by (used in) operating activities	2,871	7,256
Net cash provided by (used in) investing activities		
Purchase of property, plant and equipment	(2,059)	(3,317)
Purchase of intangible assets	(37)	(209)
Purchase of investment securities	(0)	(300)
Other, net	(10)	0
Net cash provided by (used in) investing activities	(2,108)	(3,827)
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	-	(296)
Proceeds from long-term loans payable	1,685	1,570
Repayment of long-term loans payable	(1,030)	(959)
Cash dividends paid	(1,222)	(1,374)
Other, net	(0)	(0)
Net cash provided by (used in) financing activities	(568)	(1,062)
Effect of exchange rate change on cash and cash equivalents	(467)	(215)
Net increase (decrease) in cash and cash equivalents	(274)	2,151
Cash and cash equivalents at beginning of period	11,887	10,996
Cash and cash equivalents at end of period	11,613	13,147

**(Segment Information)**

## Business Segment Information

3rd quarter FY2010 (January 1, 2010 through September 30, 2010)

(Amount: millions of yen)

	Photographic Products	Optical Components	Commercial/Industrial use optics	Total	Eliminations and/or corporate	Consolidated
Net sales :						
(1) Sales to external customers	24,111	10,239	6,291	40,643	-	40,643
(2) Intersegment sales	-	-	-	-	-	-
Total	24,111	10,239	6,291	40,643	-	40,643
Operating income	2,891	1,521	806	5,220	(1,721)	3,498

3rd quarter FY2011 (January 1, 2011 through September 30, 2011)

(Amount: millions of yen)

	Photographic Products	Optical Components	Commercial/Industrial use optics	Total	Eliminations and/or corporate	Consolidated
Net sales :						
(1) Sales to external customers	29,296	8,534	5,922	43,753	-	43,753
(2) Intersegment sales	-	-	-	-	-	-
Total	29,296	8,534	5,922	43,753	-	43,753
Operating income (loss)	4,745	861	973	6,580	(1,732)	4,847

Note: The details of the business segments are as follows.

Business Segment	Main Business
Photographic Products	Interchangeable lenses for SLR camera
Optical Components	Camcorder lenses Digital still camera lenses Cellular phone camera lenses
Commercial/Industrial-use Optics	Lenses for CCTV cameras Automotive lenses High-precision molds Molding die for high-precision engineering plastic injection Test plates Optical device units, etc